

Order Pro

Validation & Certification

Setting expert standards in the automotive aftermarket

Transforming **20** years of experience to the next BIG phase

Order Pro promises a strong opportunity through the aftermarket process innovations and transformations that help our customers and partners to thrive in the automotive industry and to become the best-run businesses.



**EXTEND GLOBAL
NETWORKING**

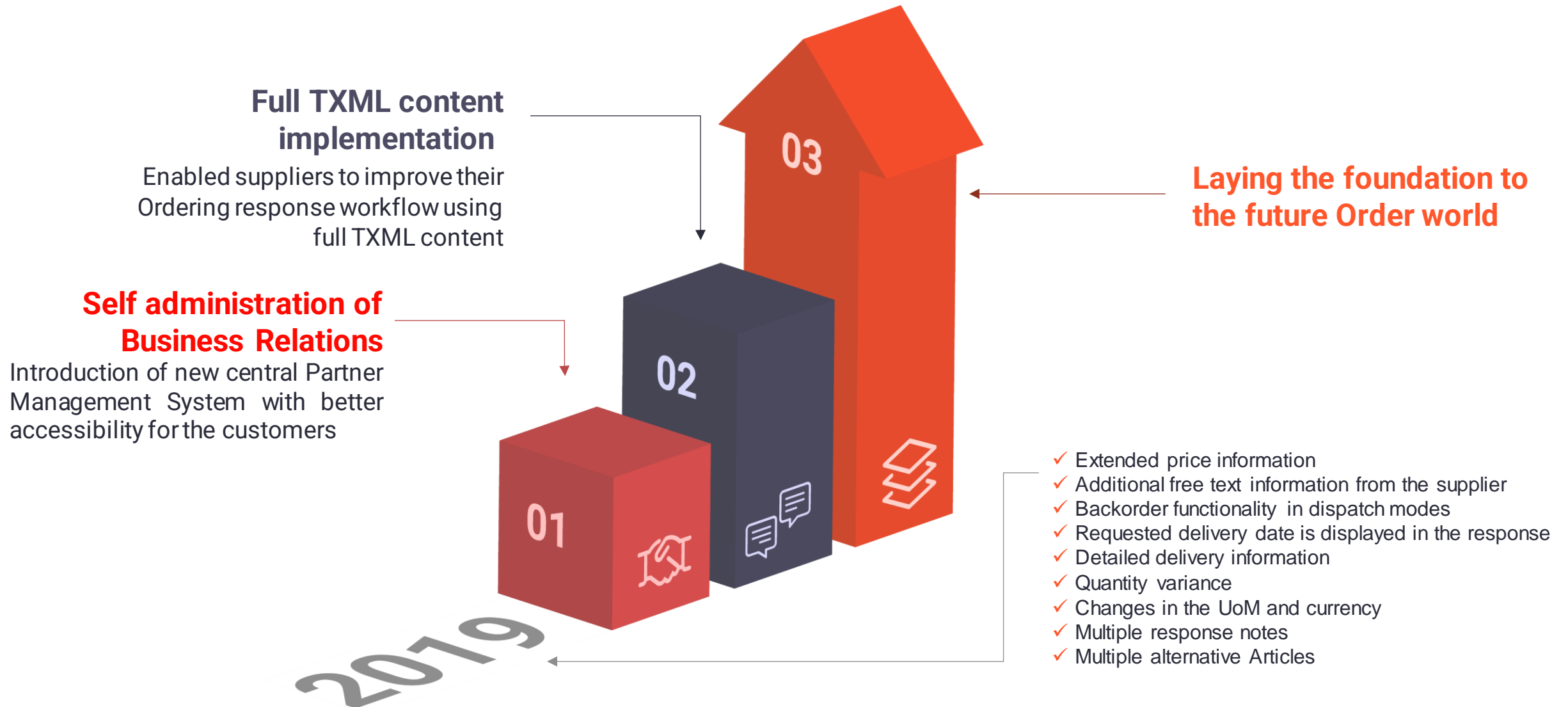


**CUSTOMER
FOCUSED**

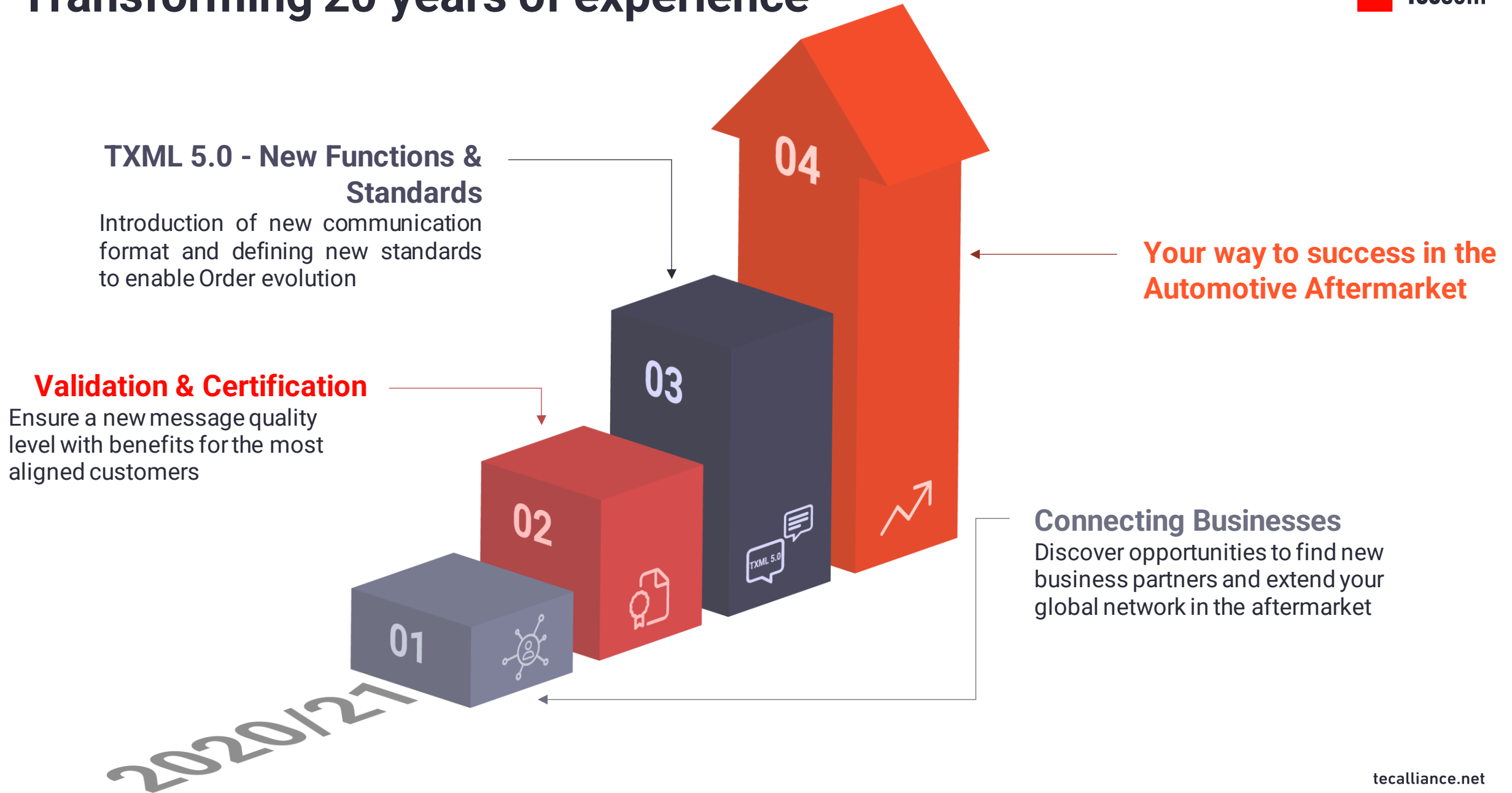


**AFTERMARKET EXPERT
STANDARDS**

Preparing customers for the future challenges



Transforming 20 years of experience



Introducing

TecCom Excellence Program



Validation



Certification



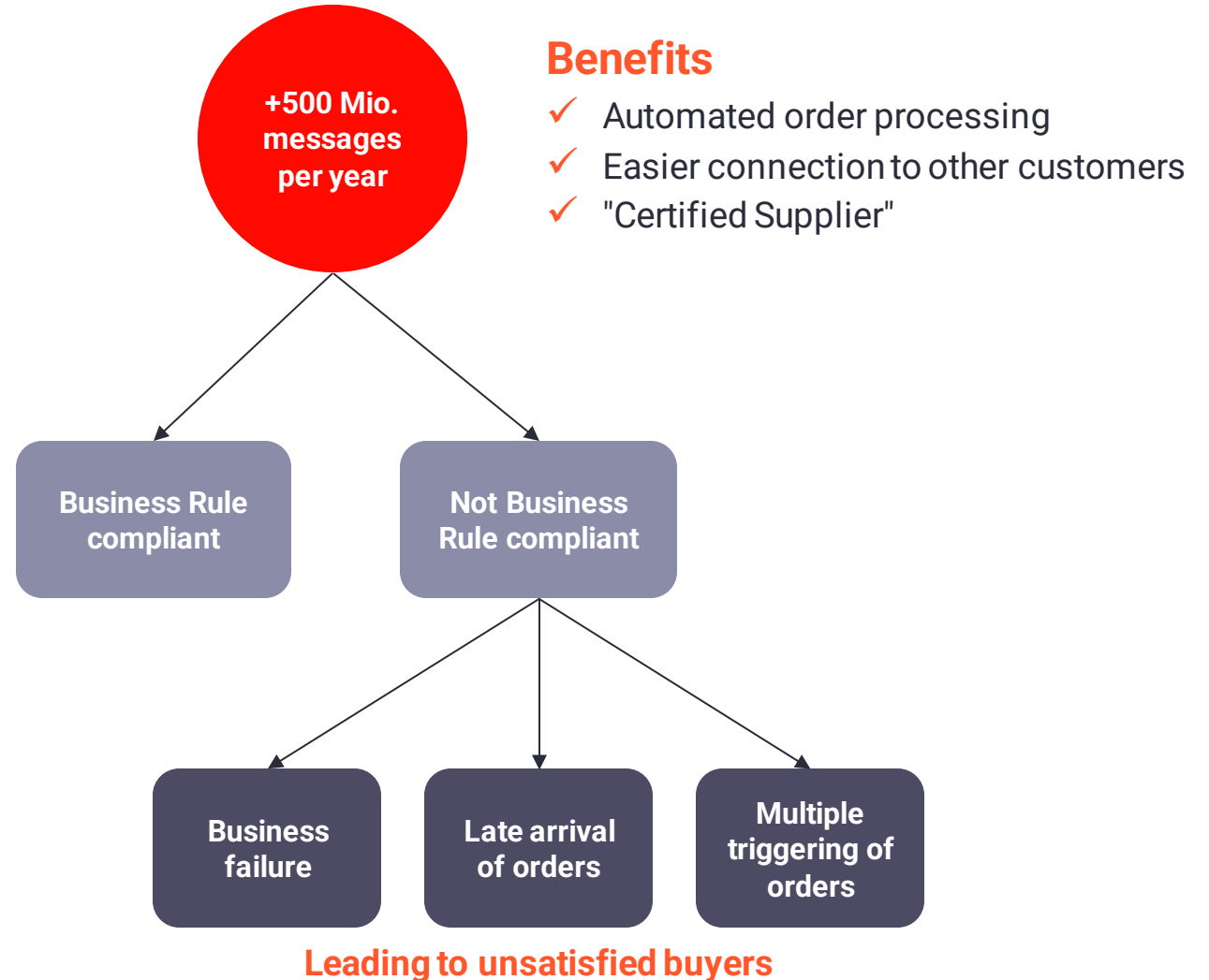
AUTOMOTIVE EXPERT

Through a validation or certification process TecAlliance guarantees the good message quality and process conformity of a supplier, supporting it with a publication of the validation report or the publication of the certification results on the TecCom Portal.



GOALS

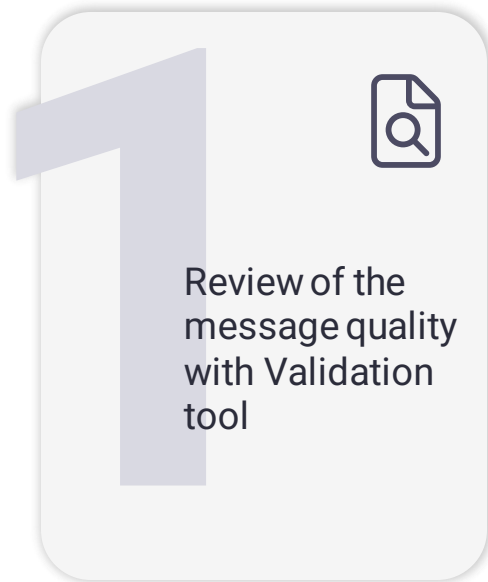
- Improve message quality on the platform through validation or certification
- Guarantee a good message quality and process conformity of suppliers
- Performed in cooperation with our suppliers
- Increase satisfaction of customers while lowering the support effort



Business Rules are the basis for the validation:

- Developed with 20 years of aftermarket expertise defining process standards
- Specifications should be respected by the message senders
- Defining which fields are to be filled out and how
- Criteria of validation

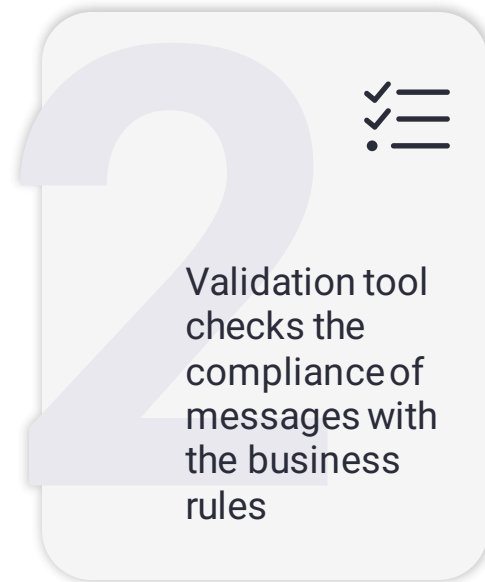
PROCESS:




1



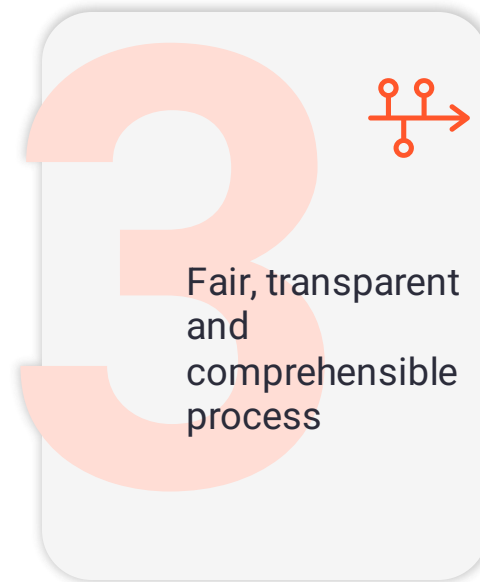
Review of the message quality with Validation tool




2



Validation tool checks the compliance of messages with the business rules



3



Fair, transparent and comprehensible process



4



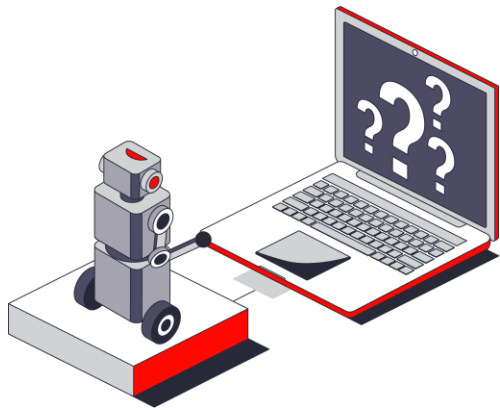
Validation report can be published

OBJECTIVE:

TecCom helps defining the automotive aftermarket standards. The Certification supports suppliers to thrive in the competitive industry and offer the best to their customers!



A STAR RATING system is introduced to elevate the suppliers who are following the standards and supporting the required message quality. This will ensure more publicity towards the aftermarket community leading to more business opportunities.



HOW?

- Introduction of a Validation tool to measure the message quality on the platform
- The result of the validation will be published on the TecCom Portal

Certification

- ✓ Results of the Validation get transformed in a **Star Rating System**
- ✓ Star Rating will be visible in TecCom Portal
- ✓ Get in contact with us and find out more about the process
- ✓ Decide in a pretalk if you want to get validated at your own responsibility or certificated in a consulting project
- ✓ We help you achieving the **highest quality**
- ✓ The certification is divided into two levels:
 - < 4.5 stars → Member badge (Illus. 1)
 - 4.5 or more stars → Premium badge (Illus. 2)



Illus. 1: Member badge



Illus. 2: Premium badge

RELY ON OUR ►



Quality and Regulatory Compliance



Knowledge and Expertise



**Trustworthiness -
Commitment to your success**



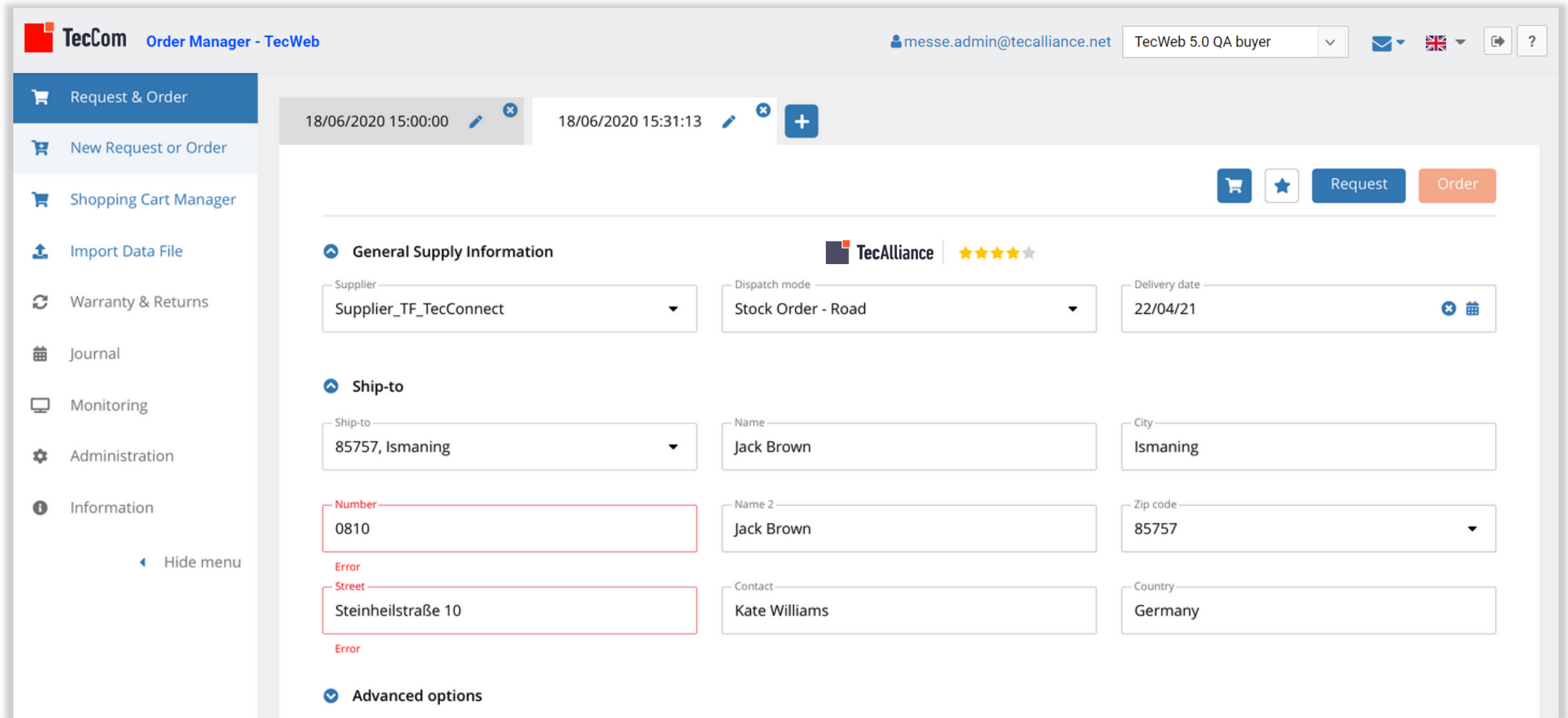
**Badge Value -
TecCom certified supplier**



CONSULTING PROJECT

- The TecCom Consulting Teams accompany you during the entire process
- Together with a consultant you set a date for the Validation
- The consultant supports you improving the quality
- The result of the Certification will be published in TecCom Portal

The result of the certification is displayed in the TecCom Portal



The screenshot displays the TecCom Order Manager interface. The top navigation bar includes the TecCom logo, the text "Order Manager - TecWeb", the user email "messe.admin@tecalliance.net", and a dropdown menu for "TecWeb 5.0 QA buyer". The left sidebar contains a menu with items: "Request & Order", "New Request or Order", "Shopping Cart Manager", "Import Data File", "Warranty & Returns", "Journal", "Monitoring", "Administration", and "Information". The main content area shows a form for creating a request or order. At the top of the form, there are two tabs for dates: "18/06/2020 15:00:00" and "18/06/2020 15:31:13". Below the tabs are buttons for "Request" and "Order". The form is divided into sections: "General Supply Information" (with a "TecAlliance" logo and a 5-star rating), "Ship-to", and "Advanced options". The "General Supply Information" section includes fields for "Supplier" (Supplier_TF_TecConnect), "Dispatch mode" (Stock Order - Road), and "Delivery date" (22/04/21). The "Ship-to" section includes fields for "Ship-to" (85757, Ismaning), "Name" (Jack Brown), "City" (Ismaning), "Number" (0810), "Name 2" (Jack Brown), "Zip code" (85757), "Street" (Steinheilstraße 10), "Contact" (Kate Williams), and "Country" (Germany). The "Advanced options" section is currently collapsed. The "Number" and "Street" fields have red error messages below them.

TecCom Order Manager - TecWeb

messe.admin@tecalliance.net TecWeb 5.0 QA buyer

18/06/2020 15:00:00 18/06/2020 15:31:13

Request Order

General Supply Information **TecAlliance** ★★★★★

Supplier: Supplier_TF_TecConnect Dispatch mode: Stock Order - Road Delivery date: 22/04/21

Ship-to

Ship-to: 85757, Ismaning Name: Jack Brown City: Ismaning

Number: 0810 Name 2: Jack Brown Zip code: 85757

Street: Steinheilstraße 10 Contact: Kate Williams Country: Germany

Advanced options

All our customers benefit from Validation & Certification!



Key benefits for the aftermarket suppliers

- ✓ Get an overview of the quality of your messages
- ✓ Improve the message quality and increase customer satisfaction
- ✓ Get certified to show your excellent message quality
- ✓ Compare yourself with other suppliers
- ✓ Better perception at customer level in the market

Big suppliers support the idea of a Validation and Certification system



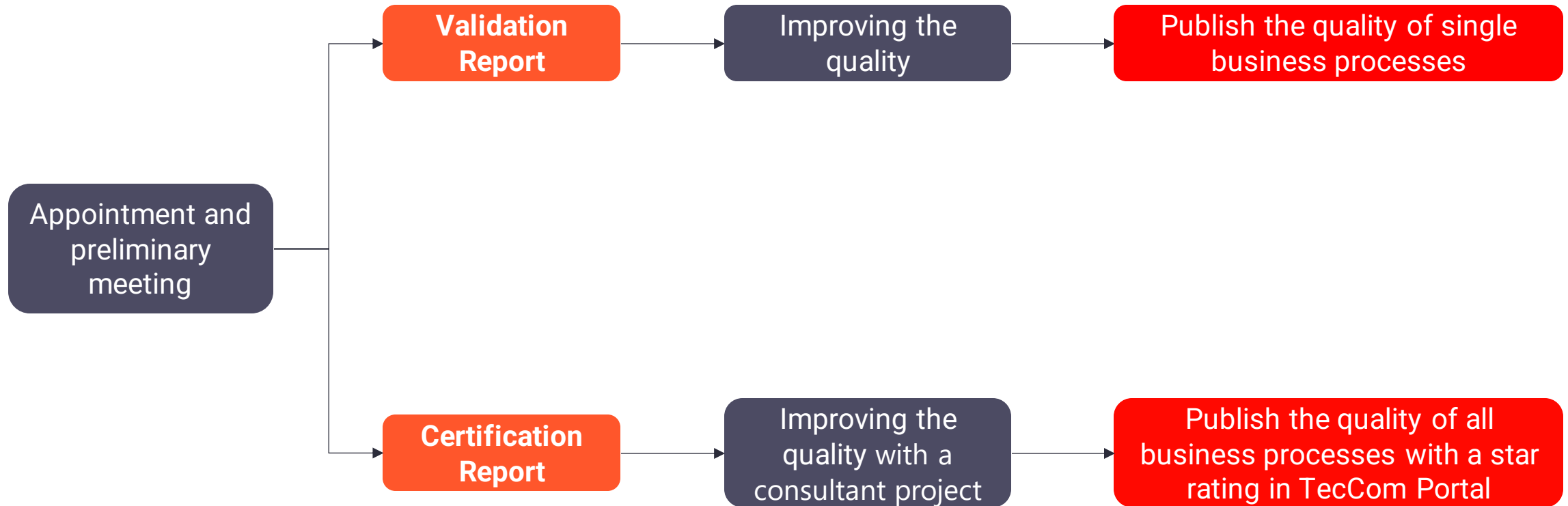
Key benefits for the buyers

- ✓ Fewer problems and less administration effort due to improved message quality
- ✓ On time delivery of orders
- ✓ Find new reliable business relationships
- ✓ Compare suppliers efficiently
- ✓ Create new business relations and expand your global network

Big buyers are unsatisfied with the message quality

You can choose between Validation and Certification

The processes:



Prices - Calculation Validation & Certification

Certification process

- **Included:** Validation Tool, Validation & Certification, 12 hours consultant support, support and assistance from TF, JL, counts for one TecID
- **Price:** 2,500.00 €
- **Each additional TecID:** 1,250€ (incl. 5 hours)
- **Each additional support hour:** 150.00€



Follow certification

- **Included:** Validation Tool, 5 hour support and assistance from TF, JL
- **Price:** 1,000.00 €
- **Each additional consultant or support hour:** 150.00€

Validation process

- **Included:** Validation Tool, Validation, 5 hour support and assistance from TF, counts for one TecID
- **Not included:** Certification!
- **Price:** 1,450.00 €
- **Each additional TecID:** 800€ (incl. 2 hours)
- **Each additional support hour:** 150.00€



Follow validation

- **Included:** Validation Tool, 2 hour support and assistance from TF
- **Price:** 500.00 €
- **Each additional consultant or support hour:** 150.00€

THANK YOU

CONTACT US FOR SALES, CONSULTING & SUPPORT

timo.froemberg@tecalliance.net

or

loic.winterhalter@tecalliance.net